



# Managing Operational PFI Contracts

## **Who is this course designed for?**

This course is for contract managers / facility managers, performance and monitoring officers, S.P.V board members etc. - who have either recently moved into an operational role on a general contract, or who are currently managing an operational contract and would like to have a more in depth look at the key aspects of PFI contract management.

This course is appropriate for people from the public sector (in both central and local government) or the private sector.

## **Why should I attend?**

Delegates will become clearer about their roles within the contract management team as they explore the areas of their PFI / PPP contract which are key to its successful delivery.

Delegates will be able to discuss key aspects of their contract and partner relationships over the two day course relating to their contracts.

They will gain new insight and get a better understanding of operational issues such as;

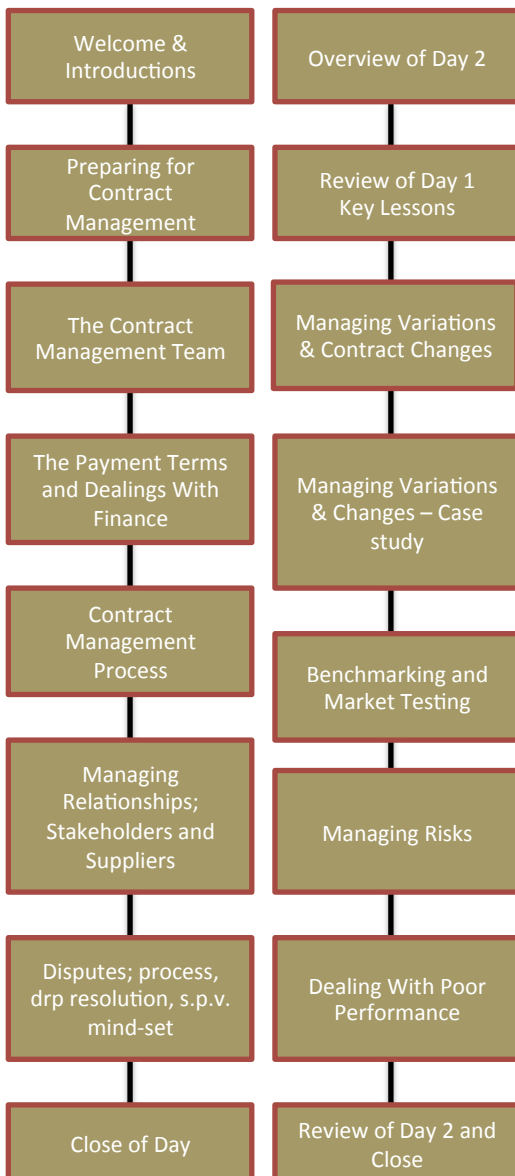
- Instructing changes and ensuring best value
- Reassessing needs and instructing changes
- Relief, delay and compensation events
- Changes & breaches in law, and termination
- Minimising risk and its management
- Contractual obligations of the SPV v Authority
- Maximising monitoring and performance KPI's

## **Summary of the Course**

This course is designed to touch upon all of the key aspects of an operational contract which both new and experienced managers should be aware of, from monitoring to validating the monthly payments.

Looking at areas such as contract variations and stakeholder management, delegates will gain a greater depth of knowledge which they can take back with them to the workplace.

### Course Outline





**Neil Tindall**

Neil is a UK qualified solicitor with over 19 years practice experience with Eversheds, Walker Morris etc. In a prolific career he has been responsible for multi £m deals for both public and private sector. He now focuses on training and advising organisations on their PPP /PFI contracts.

Neil has worked on waste, education and various other infra-structure deals and recently has taken on the challenge of developing specific legal teams entering the contract management arena.



**Anthony Garnett**

Anthony has over 25 years business experience in procurement, outsourcing, and contract management. At PwC Management Consultancy he managed led and developed procurement and contracts for several clients.

Anthony specialises in developing and delivering effective training programmes for his clients which impact on the bottom line.



**Key areas covered on the course**

- Provide current guidance and thinking regarding operational management
- Managing and leading the contract team
- Create an understanding of; contract performance, risk management, monitoring and avoiding/resolving disputes
- Provide insight in to how to plan for or redress the main issues which arise in operational contracts – from real life examples
- Know and appreciate best practice in contract management
- Be aware of the necessary interpersonal, commercial and project management skills required
- Allow delegates to cement the learning process throughout by engaging them with practical exercises
- Ensure delegates have current guidance and useful documents / templates
- Top Tips for overcoming problems and pitfalls

**Who will run this course and what is their experience?**

We always ensure that the team taking the course(s) have an appropriate background in the that they are covering.

Neil and Anthony are both experienced in PFI / PPP project management and operational contract management on large programmes.

It is usual for this course to two tutors to give breadth and to keep the content interesting and encourage active participation.

**Duration & Cost**

Day 1 : 9.30am – 17.15pm Day2 : 9.15am – 17.00pm

Cost : £945 per delegate plus vat

This course can be delivered directly to your team, or tailored to suit your own requirements, for further information contact us on :

[contact@rightoutcomes.co.uk](mailto:contact@rightoutcomes.co.uk) or call 0161 2821775.

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**N.B. This continues to be the most successful, longest running and insightful PFI training course in the UK**